



Royal Brighton Yacht Club

The Sailors' Club

GENERAL COMMITTEE MINUTES

Monday 31st May 2021, 6PM Zoom Meeting

- **PRESENT:** Peter Strain, Paul Jenkins, John Mooney, Kalpana Merrett, Brett Heath, Peter Coleman, Cath Hurley, Marnie Irving, Murray Cowdell, Peter Gebhardt, Peter Demura, Philip Hall

- **APOLOGIES:** Nil

- **PREVIOUS MINUTES:**

- It was agreed that the item regarding Family Juniors in the April minutes be modified to reflect the subsequent accurate reading of the current Rules of the Club.

The item was discussed; BH ascertained that the rule change allowing the rights of Family Junior members to reflect Youth membership was not the intention of the rule change. BH to prepare paper for a Special General Meeting to propose a special resolution at the following Annual General Meeting. PH will ascertain if a point-of-sale fob can be issued under current conditions.

PS updated the committee on the current situation with dredging, we are awaiting confirmation from Parks.

True and accurate record

MOVED: Peter Strain **SECONDED:** Paul Jenkins **CARRIED**

- **CORRESPONDENCE:**

- Letter received from Alan Woodward recommending the club host a Celebration of Life for John Akhurst. It was resolved that PS respond that we would be pleased to, and the club would donate the food & room hire component. PS to contact Alan Woodward and Bruce Crossley (friend).
- Letter received from Phil Bedlington apologising and recommending changes to the sailing program. PS to respond acknowledging his letter and accepting apology.



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- Report received from Sailing Protest Committee regarding an incident between PS Webley and crew of 'That's Life'. Letter and report forwarded to PJ Webley.

- **FINANCE REPORT:** Taken as read.

PD highlighted that April Financial result was on par with budget which was good given that there had been an eligible termination payment for Hannah Catchpole. BH commented that the club was in a better financial position than 12 months ago and congratulated PD on managing the clubs finances well.

PD indicated that we must continue to closely monitor costs.

The audit process has commenced with target set for a full set of accounts ready for the July general committee meeting.

PH confirmed we will be applying for any 'circuit breaker' grants available.

The budget for FY 21/22 has been completed. There is one alteration required which will be processed tomorrow. (Nett result deficit of approx. \$370K-\$380K).

Motion: To accept the RBYC Budget FY21/22.

MOVED: Peter Demura **SECONDED:** Paul Jenkins **CARRIED**

The CAPEX budget will be presented at the June General Committee meeting.

Motion: Finance Report be accepted

MOVED: Peter Demura **SECONDED:** Peter Strain **CARRIED**

- **GENERAL MANAGER'S REPORT:** taken as read.

Social Media – PH has had advice from Passionfolk that we should encourage nonofficial social media pages and actively engage with these groups. Where possible request that they publish a set of rules. PJ undertook to publish on Cruising page. BH to request that Tony Cusheri publish the same rules.



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The move from Iceberger Membership to Aquatic Membership was discussed. PH/BH to establish what changes are required to the Rules of the Club prior to implementation.

- **FUNCTIONS FORECAST:** taken as read
- **BOATING MANAGER'S REPORT:** taken as read
- **SAILING MINUTES & REPORT:** taken as read
 - Very little movement in occupancy numbers in the Marina at present. It was noted that the larger pens are at 100% occupancy. PS to circulate a plan produced in the past to convert 12mtr pens to 15mtr pens.
 - Presentation night has been moved to 17th July 2021. Tribute to John Akhurst to be included in the night.
 - Range Series has been re-named as Victorian AMS & ORCc Championship and will consist of only 3 race days.
 - Keelboat Forum to be held Wednesday 9th June 18:30
 - OTB Forum Thursday 10th June 18:30
 - The rock on the start line is being addressed by the Race Officers.
 - CH stated that BLISS was considered the highlight of the PPWCS
- **MEMBERSHIP REPORTS:** taken as read
 - A general discussion was held regarding the recent survey. PH & CH to ascertain any items that can be fixed quickly.
 - PG has had a member suggest a Bridge Group could play in the members bar on a regular basis. It was agreed that PG approach the member to operate in a similar role to the Billiard Table ambassador.
 - The Committee has received a proposal that a Social Sub-Committee be formed. CH has volunteered to be the contact point for the general committee.

Motion: to establish a Social Sub-Committee:

MOVED: Peter Strain

SECONDED: Cath Hurley

CARRIED

Motion: to approve list of new members as listed below:

MOVED: Cath Hurley

SECONDED: Murray Cowdell **CARRIED**



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Bruce Whan	Iceberger
Bentley Conn	Crew
Chris Till	Crew
Ramon Quintela	Crew
Marcus Baldwin	Gym
Kelly Blakey	Gym
Peter Fogarty	Gym
Justine Gallacher	Iceberger
Anneliese Luz	Iceberger
Anneliese Luz	Iceberger
Jarrold Harrington	Iceberger
Brigid Cottrill	Iceberger
John O'Donoghue	Iceberger
Toby Simmons	Iceberger
Penny Wheeler	Iceberger
Simon Williams	Iceberger
Levi Kurnisky	Iceberger
David Williams	Iceberger
Lachlan Wilson	Iceberger
Hamish Rodgers-Wison	Iceberger
Stuart Magee	Iceberger
David Waters	Iceberger/gym
Lucy Gray	Intermediate
Ana Landeira	Intermediate
Will Jackson	Intermediate
Rodney Doddridge	Senior
Gary Mink	Senior
Greg Blanch	Senior
Paul Mizzi	Senior
Simon Blake	Senior
Pete Biantes	Social
Paula Marszalek	Social
Judith Blanch	Social Extra
Penny Picket	Social Extra
Amy Robinson	U18 Youth Member
Evan Donohue	U18 Youth Member

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- Invoices and receipts: taken as read
- **CRUISING GROUP REPORT:** taken as read

Given the circumstances it was agreed to postpone the Big Boat Day for the junior groups for this year.

PJ to send Cruising Group budget to PD for inclusion in the club budget.



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- **ICEBERGER REPORT:** Nil to Report
- **IDAG MINUTES:** Nil to report
- **GENERAL BUSINESS:**
 - BH introduced a nomination for Clubman of the Year. JM asked about the process. Is there a cut off date? The awards generally are only nominated by the General Committee.
 - BH asked the committee to volunteer for the Frostbite Regatta against RMYS on 20th June 2021.
 - Solar installation delayed a new site visit is required.

MEETING CLOSED:

7.50pm

NEXT MEETING: Monday 28th June 2021

Peter Strain

From: Mandy Read <Reception@rbyc.org.au>
Sent: Wednesday, 19 May 2021 4:19 PM
To: Philip Hall; Peter Strain
Subject: FW: John Akhurst

Please see email from Past Commodore Alan Woodward below.

RBYC Office
Mandy Read
Phone 9592 3092
Email reception@rbyc.org.au
www.rbyc.org.au



From: Alan Woodward <woodwarda@optusnet.com.au>
Sent: Wednesday, 19 May 2021 2:10 PM
To: Mandy Read <Reception@rbyc.org.au>
Subject: John Akhurst

Hi Mandy
Could you pass on this email to the Commodore and the GM

Dear Peter and Phil

John Akhurst holds a remarkable position at RBYC as our oldest member by far and by his contribution to the club as a yachtsman and a mentor to many of our members including myself.

His funeral was quick and many members will have been unable to attend.

I would suggest that RBYC holds a function to express our respect to this remarkable man. Clubs always fear creating a precedent but there will not be many 87 year members.

If the club takes on this suggestion The way forward would be as follows

1. Contact the family via Bruce Crossley.
2. Costs to be met by the club and certain members.
3. This would not be the usual wake but a special event for a unique member.
4. Date and time to be determined by the needs of the family and the club, but it could be in 2-3 months.

Let me know what you think. I am prepared to help in any way.

Regards

Alan Woodward

Sent from my iPhone

Total Control Panel

[Login](#)

To: reception@rbyc.org.au [Remove](#) this sender from my allow list
From: woodwarda@optusnet.com.au



ROYAL BRIGHTON YACHT CLUB INC.

Financial Reports

for the ten months ended

30^h April 2021

18/05/2021

Royal Brighton Yacht Club
253 Esplanade, Middle Brighton
VIC, 3186

Dear Board Members,

RE: Royal Brighton Financial Results – April 2021

Below is a summary of the Club's financial results for April 2021 as well as accompanying commentary.

Financial Results April 2021:

The financial reports for the period have been prepared on a calendar month basis for the period from 1st April to 30th April 2021.

April was another great month of trading for the Club with the continued improvement in revenue for all the major revenue streams despite the Club being closed for two days during the Easter break weekend which meant the venue operated for only 28 days.

The Catering revenue has exceeded the budget by \$17k, this was due to a substantial boost of revenue from the function department. Membership subscriptions increased in revenue compared to budget by \$20.2k and were on par with last year's result. Marina & Hardstand incomes have also increased compared to budget and last year's result by \$31k and \$22k respectively. The total Sailing and OTB income were short to budget by \$4.2k and \$8k compared to the same period last year.

From an expenditure perspective, the majority of the expenses were on par with the budget's expectations, except for the Repair and Maintenance Expenses which have exceeded the budget by \$24k. These include:

- R&M Clubhouse - \$4.4k for the electrical work for bathroom renovations.
- R&M Marina - \$2k for the hydrographic survey carried out outside the Marina breakwater and \$5.4k of electrical work done for the Hardstand.
- R&M Rescue Boats - \$12k for the out of water services for the rescue boats.

Additionally, the Club has acquired the below fixed assets for the month:

- \$39.1k for the bathroom renovation works.
- \$48.4k as the initial deposit for the solar panels.
- \$6.2k for the installation of the shower glazing for the bathroom.

For the month, the employment costs were higher than the budget due to an entitlement payout of \$39k to Hannah Catchpole upon her termination. Furthermore, there were 5 public holidays during April (Easter break and ANZAC day) which has resulted in the total employment ratio reaching 46% for the month.

In summary, the Club has generated \$33.1k Operating Profit for the month and YTD Operating Profit is sitting at \$902.6k, which is 41% above budget.

Please see the table below, the total employment cost ratio to total revenue for the last three months as well as last year.

Feb-21	Mar-21	Apr-21
36%	39%	46%

Feb-20	Mar-20	Apr-20
42%	35%	36%

Please note the upcoming statutory liabilities listed below:

Upcoming Liabilities	Amount	Due Date
Current payment plan	\$5,467.63	Weekly payment of \$5k
September-20 Payroll Tax	\$158.59	07/09/2021
October-20 Payroll Tax	\$18.62	07/12/2021
November-20 Payroll Tax	\$5,860.98	07/12/2021
December-20 Payroll Tax	\$6,254.85	07/12/2021
January-21 Payroll Tax	\$7,200.45	07/03/2022
February-21 Payroll Tax	\$5,166.36	07/03/2022
March-21 Payroll Tax	\$6,215.22	07/03/2022
March-21 BAS	\$92,264.00	26/05/2021
April-21 Payroll Tax	\$7,375.92	07/06/2022
April-21 Super	\$14,172.56	28/05/2021
Total	\$150,155.18	

The Balance Sheet of the Club reflects the latest known financial position as at the end of April 2021 and I can confirm that the Club is up to date with all statutory payments and lodgements.

As always, I encourage queries and discussion over the financial accounts. Please feel free to contact me should you have any queries or wish to discuss it.

Kind Regards,



Freddie Deegan

Director – On Tap Hospitality

RBYC Financial Results April 2021

In April, the Club recorded a net operating surplus of \$33k, \$9k above budget, while the net deficit was \$62k compared to a budget deficit of \$74k. Overall in year to April 2021, the net deficit stands at \$77k, against a budgeted loss of \$340k. Total revenue declined by \$106k in March due to a \$77k fall in catering revenue although the latter was \$17k above budget and the ending of Jobkeeper payments. Membership and marina income were also higher in April and also above budget. Total expenses were \$26k over budget but this was entirely due to a significant increase in repairs and maintenance expenditure associated with the bathroom renovations, marina, hydrographical survey and maintenance of the rescue boats. Employment costs fell in April and were in line with the budget. Nevertheless employment costs are beginning to increase with the employment to income ratio rising to 47% from 39% in March and 36% in February. During April, the Club spent \$94k on capital expenditure with the two main items being the bathroom renovations (\$45.3k) and the deposit for the solar panels (\$48.4K). Compared with this time last year, the financial situation is quite healthy but cannot be taken for granted. The omnipresent threat of COVID-19, the winter hiatus, rising costs and hospitality labour shortages can quickly reverse the favourable situation.

Royal Brighton Yacht Club Profit & Loss - Summary

	April 2021			Year to Date		
	Actual \$	Budget \$	Variance \$	Actual \$	Budget \$	Variance \$
Income						
Catering Revenue	\$219,328	\$202,000	\$17,328	\$1,651,417	\$2,201,390	-\$549,973
Membership Income	\$71,708	\$51,500	\$20,208	\$604,117	\$535,000	\$69,117
Marina, Hstand & Storage	\$124,190	\$93,058	\$31,132	\$921,811	\$931,080	-\$9,269
Sailing Income	\$4,530	\$3,630	\$900	\$53,843	\$72,575	-\$18,732
OTB Income	\$3,188	\$8,300	-\$5,112	\$103,378	\$82,982	\$20,396
Other Revenue	\$10,325	\$7,779	\$2,546	\$504,924	\$306,349	\$198,575
Total Income	\$433,270	\$366,267	\$67,003	\$3,839,490	\$4,129,376	-\$289,886
Catering Cost Of Sales	\$88,823	\$57,351	\$31,472	\$586,062	\$659,286	-\$73,224
Gross Profit	\$344,447	\$308,916	\$35,531	\$3,253,427	\$3,470,090	-\$216,663
Expenses						
General Operating Expenses	\$19,013	\$17,227	\$1,785	\$168,909	\$203,227	-\$34,318
Professional Fees	\$7,744	\$7,965	-\$221	\$79,737	\$83,309	-\$3,572
Equipment Expenses	\$2,323	\$3,400	-\$1,077	\$22,904	\$34,750	-\$11,846
Insurances, Licenses & Rego	\$10,127	\$15,000	-\$4,873	\$97,037	\$151,200	-\$54,163
Advertising & Promotions	\$2,672	\$3,702	-\$1,031	\$26,651	\$37,064	-\$10,413
Occupancy Costs	\$26,818	\$28,665	-\$1,847	\$221,266	\$291,293	-\$70,027
Debt Recovery Costs	\$1,543	\$1,000	\$543	\$2,265	\$10,000	-\$7,735
Maintenance & Repairs	\$27,502	\$3,414	\$24,088	\$113,718	\$142,779	-\$29,061
Internal Club Expenses	\$83	\$350	-\$267	\$2,673	\$3,700	-\$1,027
Sailing Expenses	\$1,754	\$1,450	\$304	\$17,149	\$37,475	-\$20,326
Employment Expenses	\$202,538	\$202,743	-\$206	\$1,578,953	\$1,821,064	-\$242,111
Total Expenses	\$311,274	\$284,917	\$26,357	\$2,350,819	\$2,830,860	-\$480,041
Operating Surplus	\$33,173	\$24,000	\$9,174	\$902,608	\$639,229	\$263,379
Total Other Income	\$1	\$296	-\$295	\$340	\$2,999	-\$2,660
Total Other Expenses	\$95,314	\$98,342	-\$3,028	\$979,682	\$982,656	-\$2,974
Net Surplus/(Deficit)	-\$62,140	-\$74,047	\$11,907	-\$76,734	-\$340,427	\$263,693
Other Financial Metrics	Apr-21	Mar-21	Apr-20			
CAPEX	\$94,315	\$21,020	\$2,738			
Cash at Bank	\$987,923	\$1,134,702	\$195,403			

Royal Brighton Yacht Club Balance Sheet - Summary

Account Name	February 2021	March 2021	April 2021
Assets			
Current Assets			
Total Trading Bank Accounts	\$1,106,972	\$1,140,758	\$992,354
Total Floats	\$2,627	\$2,711	\$2,716
Total Clearing Accounts	-\$1,155	-\$9,032	-\$5,909
Total Debtors	\$247,443	\$229,153	\$117,406
Total Receivables	-\$7,083	-\$599	-\$22
Total Prepayments	\$93,630	\$75,939	\$58,868
Total Stock	\$74,202	\$94,170	\$80,411
Fixed Assets			
Total Property	\$5,289,318	\$5,259,498	\$5,308,578
Total Marina & Hardstand	\$1,151,411	\$1,116,389	\$1,082,635
Total Plant & Equipment	\$298,381	\$299,156	\$295,050
Total Boats	\$350,904	\$344,138	\$337,590
Total Intangible Assets	\$0	\$0	\$0
Total Assets	\$8,606,651	\$8,552,280	\$8,269,677
Liabilities			
Total Trade Creditors	\$81,958	\$111,859	\$63,581
Total Accruals	\$65,267	\$91,601	\$117,000
Total GST and Statutory Liabilities	\$142,166	\$152,648	\$172,918
Total Employee Provisions	\$164,316	\$164,665	\$140,385
Total Bonds & Other Liabilities	\$30,858	\$35,608	\$35,608
Total Deferred Income- Members	\$335,265	\$271,436	\$204,151
Total Deferred Income- Marina	\$583,063	\$518,344	\$431,617
Total Bank Loans	\$1,324,979	\$1,295,654	\$1,266,002
Total Other Finance	\$894,245	\$875,354	\$865,444
Total Liabilities	\$3,622,118	\$3,517,169	\$3,296,707
Net Assets	\$4,984,533	\$5,035,111	\$4,972,971
Total Equity	\$4,984,533	\$5,035,111	\$4,972,971

Peter Demura
Honorary Treasurer
26th May 2021

Balance Sheet [Multi-Period]

February 2021 To April 2021

		February	March	April
1-0000	Assets			
1-1000	Trading Bank Accounts			
1-1010	BOM- Business Chq Acc**157544	\$6,630.41	\$60,522.79	\$22,220.60
1-1015	BOM- MbrShp Marina Acc**098419	\$895,555.91	\$875,446.85	\$885,343.39
1-1020	BOM Coll Term Deposit x043	\$17,054.67	\$17,054.67	\$17,054.67
1-1025	BOM- Yachting Foundation x141	\$2,259.35	\$2,260.79	\$2,260.79
1-1031	BOM-Business Access Saver x391	\$185,471.49	\$185,473.06	\$65,474.28
	Total Trading Bank Accounts	\$1,106,971.83	\$1,140,758.16	\$992,353.73
1-1100	Floats			
1-1105	Cash on Hand	\$1,000.00	\$1,000.00	\$1,000.00
1-1110	Till Floats	\$1,400.00	\$1,400.00	\$1,400.00
1-1125	Petty Cash	\$226.65	\$310.65	\$316.02
	Total Floats	\$2,626.65	\$2,710.65	\$2,716.02
1-1200	Clearing Accounts			
1-1210	Cash Clearing	-\$38,873.48	-\$13,007.62	-\$15,772.15
1-1250	Eftpos Clearing	\$36,261.64	\$3,975.96	\$9,862.99
1-1265	Sailing Income Clearing	\$1,456.81	\$0.00	\$0.00
	Total Clearing Accounts	-\$1,155.03	-\$9,031.66	-\$5,909.16
1-1300	Debtors			
1-1310	Trade Debtors	\$16,478.57	\$37,722.77	\$13,875.17
1-1320	Accrued Income	\$32,800.00	\$31,800.00	\$0.00
1-1330	Other Debtors	\$225,103.98	\$186,569.16	\$130,470.30
1-1340	Provision for Doubtful Debts	-\$26,939.11	-\$26,939.11	-\$26,939.11
	Total Debtors	\$247,443.44	\$229,152.82	\$117,406.36
1-1350	Receivables			
1-1355	Members Control Account	-\$7,083.13	-\$598.89	-\$21.88
1-1370	Cruising Group Account	\$43,719.22	\$42,704.22	\$42,747.52
1-1375	Cruising Group Clearing Acc	-\$43,719.22	-\$42,704.22	-\$42,747.52
1-1380	Icebergers Clearing Account	\$0.00	\$0.00	\$110.00
1-1390	Icebergers Group Account	\$0.00	\$0.00	-\$110.00
	Total Receivables	-\$7,083.13	-\$598.89	-\$21.88
1-1400	Prepayments			
1-1410	Prepayments - General	\$55,601.98	\$44,969.65	\$34,958.65
1-1420	Prepaid Insurance	\$13,586.69	\$6,793.36	\$0.00
1-1425	Prepaid Workcover	\$23,909.56	\$23,909.56	\$23,909.56
1-1430	Prepaid Interest	\$531.86	\$265.94	\$0.00
	Total Prepayments	\$93,630.09	\$75,938.51	\$58,868.21
1-1600	Stock			
1-1610	Inventory- Beverage	\$48,312.98	\$64,019.09	\$52,785.88
1-1611	Inventory-Beverage non-alcohol	\$4,634.48	\$8,865.89	\$8,224.46
1-1630	Inventory- Food	\$9,470.52	\$10,809.48	\$9,522.33
1-1650	Inventory- Clothing & Merch	\$11,784.30	\$10,475.13	\$9,878.60
	Total Stock	\$74,202.28	\$94,169.59	\$80,411.27
1-1710	Property			
1-1713	Club House Leasehold at Cost	\$9,010,616.01	\$9,026,635.01	\$9,120,949.87
1-1714	Amortisation Club House Imp	-\$4,489,184.31	-\$4,526,683.94	-\$4,563,582.11
1-1715	Yard Leasehold Imp at Cost	\$180,929.18	\$180,929.18	\$180,929.18
1-1716	Amortisation Leasehold Yard	-\$174,608.29	-\$174,710.18	-\$174,808.79
1-1717	ROU Assets - Parks Victoria	\$120,560.40	\$115,923.46	\$111,286.52
1-1719	ROU Assets - Bayside City Council	\$641,005.24	\$637,404.09	\$633,802.94

Balance Sheet [Multi-Period]

February 2021 To April 2021

		February	March	April
	Total Property	\$5,289,318.23	\$5,259,497.62	\$5,308,577.61
1-1721	Marina & Hardstand			
1-1723	Marina Leasehold Imp at Cost	\$7,938,844.32	\$7,938,844.32	\$7,938,844.32
1-1724	Amortisation Leasehold Marina	-\$6,810,113.76	-\$6,844,765.58	\$6,878,160.86
1-1725	Hardstand Leasehold at Cost	\$764,292.96	\$764,292.96	\$764,292.96
1-1726	Amortisation Hardstand Imp	-\$741,612.24	-\$741,982.94	-\$742,341.68
	Total Marina & Hardstand	\$1,151,411.28	\$1,116,388.76	\$1,082,634.74
1-1740	Plant & Equipment			
1-1742	Furniture, Plant & Equipment	\$1,302,933.38	\$1,307,934.11	\$1,307,934.11
1-1744	Accum Depreciation Plant etc	-\$1,145,835.80	-\$1,148,737.38	\$1,151,562.10
1-1750	Marina & HStand Equip at Cost	\$476,220.43	\$476,220.43	\$476,220.43
1-1755	Marina & HStand Equip Acc Depn	-\$334,936.57	-\$336,260.82	-\$337,542.36
	Total Plant & Equipment	\$298,381.44	\$299,156.34	\$295,050.08
1-1800	Boats			
1-1810	Rescue & Work Boats at Cost	\$738,668.37	\$738,668.37	\$738,668.37
1-1815	Accum Depreciation Rescue Boat	-\$486,928.37	-\$491,973.38	-\$496,855.64
1-1825	OTB Sailing Boats at Cost	\$222,082.29	\$222,082.29	\$222,082.29
1-1830	Accum Depreciation OTB Boats	-\$122,918.66	-\$124,639.36	-\$126,304.55
	Total Boats	\$350,903.63	\$344,137.92	\$337,590.47
1-1900	Intangible Assets			
1-1910	Designs at Cost	\$16,057.23	\$16,057.23	\$16,057.23
1-1920	Amortisation Designs	-\$16,057.23	-\$16,057.23	-\$16,057.23
	Total Intangible Assets	\$0.00	\$0.00	\$0.00
	Total Assets	\$8,606,650.71	\$8,552,279.82	\$8,269,677.45
2-0000	Liabilities			
2-1000	Trade Creditors			
2-1100	Trade Creditors	\$81,958.44	\$111,859.06	\$63,580.67
	Total Trade Creditors	\$81,958.44	\$111,859.06	\$63,580.67
2-2000	Accruals			
2-2005	Deposits Received in Advance	\$5,250.00	\$7,250.00	\$6,750.00
2-2110	Accruals- General	\$23,619.91	\$39,596.67	\$55,697.55
2-2130	Accrual- Workcover	\$11,737.14	\$13,879.17	\$16,301.78
2-2140	Accrual- Payroll Tax	\$24,659.85	\$30,875.08	\$38,251.00
	Total Accruals	\$65,266.90	\$91,600.92	\$117,000.33
2-3000	GST and Statutory Liabilities			
2-3110	GST Collected	\$59,630.02	\$96,636.09	\$26,067.63
2-3120	GST Paid	-\$19,572.33	-\$32,750.22	-\$19,075.38
2-3125	ATO Liability	\$65,780.28	\$45,467.63	\$112,731.63
2-3130	PAYG Withholding Payable	\$23,038.00	\$28,378.00	\$39,022.00
2-3150	Superannuation Payable	\$13,290.32	\$14,916.20	\$14,172.56
	Total GST and Statutory Liabilities	\$142,166.29	\$152,647.70	\$172,918.44
2-4000	Employee Provisions			
2-4010	Annual Leave Payable	\$80,591.61	\$81,351.09	\$64,251.56
2-4015	Leave Loading Payable	\$14,106.86	\$14,240.20	\$11,247.42
2-4020	Long Service Leave - Current	\$33,939.00	\$34,247.00	\$34,535.00
2-4021	Long Service Leave Non-current	\$20,977.00	\$19,986.00	\$18,630.00
2-4022	On-Cost for A/L & L/Loading	\$14,701.84	\$14,840.45	\$11,721.14
	Total Employee Provisions	\$164,316.31	\$164,664.74	\$140,385.12
2-5000	Bonds & Other Liabilities			
2-5010	29er's Bond Account	\$1,000.00	\$1,000.00	\$1,000.00

Balance Sheet [Multi-Period]

February 2021 To April 2021

		February	March	April
2-5020	RBYC Auxiliary	\$23,859.29	\$23,859.29	\$23,859.29
2-5030	Aust. Sports Foundation C.Acc	\$5,998.76	\$10,748.76	\$10,748.76
	Total Bonds & Other Liabilities	\$30,858.05	\$35,608.05	\$35,608.05
2-6000	Deferred Income- Members			
2-6010	Subscription Income Deferred	\$233,636.68	\$184,365.78	\$132,411.19
2-6020	F&B All Levies Clearing	-\$27,112.71	-\$27,112.71	-\$27,112.71
2-6030	F&B Levy Prepayment	\$61,890.94	\$60,458.58	\$58,642.25
2-6050	Prizes Payable	\$76.67	\$0.00	\$0.00
2-6060	Other Income in Advance	\$66,773.38	\$53,723.85	\$40,210.65
	Total Deferred Income- Members	\$335,264.96	\$271,435.50	\$204,151.38
2-7000	Deferred Income- Marina			
2-7010	Marina 1 Year Licence	\$249,690.90	\$211,199.44	\$155,348.41
2-7020	Marina 20 Year Lease	\$247,073.79	\$236,228.73	\$225,383.67
2-7030	Hardstand - Rental	\$34,860.45	\$29,144.66	\$21,071.53
2-7050	OTB Maintenance Income	\$51,437.53	\$41,771.58	\$29,813.47
	Total Deferred Income- Marina	\$583,062.67	\$518,344.41	\$431,617.08
2-8000	Bank Loans			
2-8030	Commercial Bill S331 300243100	\$1,324,979.23	\$1,295,654.37	\$1,266,001.96
	Total Bank Loans	\$1,324,979.23	\$1,295,654.37	\$1,266,001.96
2-9000	Other Finance			
2-9010	Equipment Loan	\$104,039.49	\$100,108.47	\$96,161.74
2-9021	Current Liability - Parks Victoria	\$18,537.57	\$13,923.40	\$9,295.78
2-9022	Current Liability - Bayside City Council	\$26,065.80	\$23,235.79	\$20,397.53
2-9023	Non-Current Liability - Parks Victoria	\$105,245.03	\$105,245.03	\$105,245.03
2-9024	Non-Current Liability-Bayside City Council	\$633,106.36	\$633,106.36	\$633,106.36
2-9035	Credit Card H. Catchpole x190	\$2,527.05	\$819.62	\$1,326.59
2-9036	Credit Card P Hall x271	\$4,723.91	-\$1,084.30	-\$550.41
2-9037	Credit Card - Sammy Doddy	\$0.00	\$0.00	\$460.92
	Total Other Finance	\$894,245.21	\$875,354.37	\$865,443.54
	Total Liabilities	\$3,622,118.06	\$3,517,169.12	\$3,296,706.57
	Net Assets	\$4,984,532.65	\$5,035,110.70	\$4,972,970.88
3-0000	Equity			
3-1000	Accumulated Funds	\$5,239,895.19	\$5,239,895.19	\$5,239,895.19
3-2000	Yachting Foundation No2 Reserv	\$17,785.73	\$17,785.73	\$17,785.73
3-2010	Members Reserve	\$202,265.50	\$202,265.50	\$202,265.50
3-3000	Retained Earnings	-\$410,241.16	-\$410,241.16	-\$410,241.16
3-9000	Current Earnings	-\$65,172.61	-\$14,594.56	-\$76,734.38
	Total Equity	\$4,984,532.65	\$5,035,110.70	\$4,972,970.88

Royal Brighton Yacht Club

Finance Sub-Committee Meeting

Minutes of meeting of Finance Sub-Committee held Monday 11th March 2021 at Royal Brighton Yacht Club

Committee Member Present: Peter Demura, Peter Strain, John Mooney, Hannah Catchpole and apologies from Keith Badger.

Meeting opened at 5.02pm

1. Minutes of previous meeting – Peter Demura moved that they be approved, Seconded by Peter Strain. Minutes approved.
2. Overview of Accounts and Club Activity.
 - a. Positive trading environment and activity improving functions and trading was good over the long weekend. There is an increase in bookings.
 - b. Partial reimbursement approved for cleaning post- COVID outbreak
3. Auditors
 - a. Although the benefits of the relationship between ShineWing auditors and On Tap Hospitality were acknowledged, the sub-committee recommended that the Club appoint Ashford's as the Club's FY21 auditors. This was on the basis of staff retention and lower cost as per their quote and tender response.
4. Activity Centres/Disaggregation of Accounts
 - a. Ha from OTH has received a proposal and has developed a template for the disaggregation of the Club's accounts and with costs apportioned where sensible.
5. Budget meeting to be held on 18th March to go through the main items.
6. CAPEX.
 - a. Men's Showers renovation has been approved and work will commence on Monday 22nd March
 - b. Solar Panels – The sub-committee recommends a \$50,000 loan and the rest from Club funds fund the installation. It was noted that on the basis of current power prices and projected savings, the payback period for the solar panel installation is approximately 10 years once annual cleaning, maintenance and insurance are taken into account.
7. Other Business
 - a. The hacking of Club issued credit cards was a concern and all was OK from the Bank of Melbourne's perspective. The hacking was noted for the attention of the auditors
 - b. Wage savings in the Members' bar were noted and the volunteer roster for the Members' Bar to continue
 - c. The sub-committee recommends that all membership fees increase for the 2021-2022 Season with the exception of Senior Membership and Marina and Hardstand fees.

Meeting Closed at 6.00 pm. Next Meeting Monday 29th March.

Peter Demura
Chair, Finance Sub-Committee & Honorary Treasurer
Royal Brighton Yacht Club
25th March 2021.

RBVC FY22 Budget

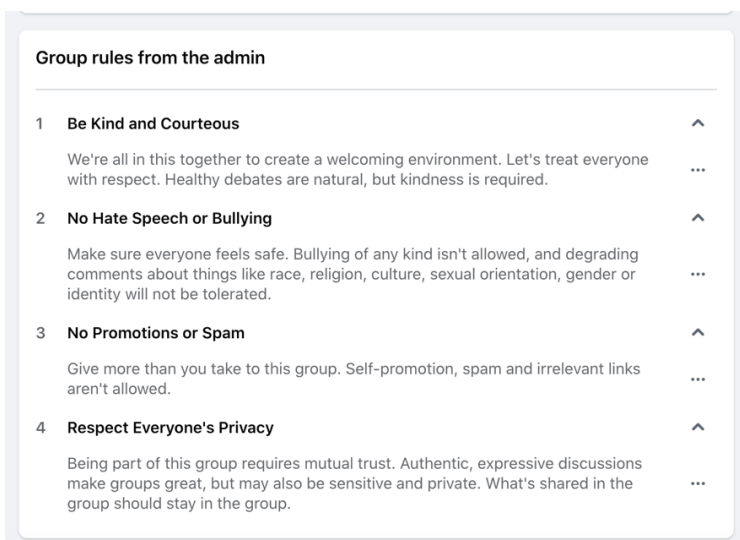
Royal Brighton Yacht Club - Budget FY19-FY22

	FY19 Actual \$	FY20 Actual \$	FY21 Budget \$	FY21 Forecast \$	FY22 Budget \$
Income					
Total Catering Revenue	\$2,809,595	\$2,322,015	\$2,496,390	\$1,946,417	\$2,826,700
Total Membership Income	\$745,197	\$762,858	\$638,000	\$707,117	\$817,800
Total Marina, Hstand & Storage Inc	\$1,228,443	\$1,138,589	\$1,117,196	\$1,107,927	\$1,149,760
Total Sailing Income	\$125,392	\$220,477	\$79,540	\$60,808	\$85,400
Total OTB Income	\$109,325	\$94,667	\$83,582	\$103,978	\$113,200
Total Other Revenue	\$207,633	\$450,286	\$321,944	\$520,519	\$86,690
Total Income	\$5,225,585	\$4,988,892	\$4,736,652	\$4,446,766	\$5,079,550
Total Catering Cost Of Sales	\$838,457	\$751,366	\$742,227	\$669,004	\$928,462
Gross Profit	\$4,387,128	\$4,237,526	\$3,994,425	\$3,777,762	\$4,151,089
Expenses					
Total General Operating Expenses	\$233,136	\$198,663	\$237,852	\$203,535	\$280,351
Total Professional Fees	\$128,230	\$121,024	\$100,438	\$96,866	\$89,400
Total Equipment Expenses	\$57,426	\$29,852	\$40,800	\$28,954	\$28,750
Total Insurances, Licenses & Rego	\$163,944	\$168,746	\$181,200	\$127,037	\$181,770
Total Advertising & Promotions	\$72,804	\$72,366	\$44,478	\$34,066	\$38,520
Total Occupancy Costs	\$411,239	\$317,966	\$348,984	\$278,956	\$453,200
Total Debt Recovery Costs	\$11,470	\$2,250	\$12,000	\$4,265	\$23,400
Total Repairs, Servicing & Maintenance	\$142,206	\$161,205	\$152,687	\$123,626	\$182,637
Total Internal Club Expenses	\$5,488	\$3,294	\$4,400	\$3,373	\$4,200
Total Marina Expense*	\$0	\$0	\$15,000	\$19,558	\$0
Total Sailing Expenses	\$79,175	\$129,887	\$38,975	\$18,649	\$41,925
Total Employment Expenses	\$2,301,420	\$2,173,179	\$2,170,090	\$1,927,979	\$2,150,426
Total Expenses	\$3,606,539	\$3,378,433	\$3,346,904	\$2,866,863	\$3,474,579
Operating Profit	\$780,589	\$859,093	\$647,520	\$910,899	\$676,510
Total Other Income	\$2,275	\$0	\$3,601	\$941	\$457
Total Other Expenses	\$1,126,208	\$1,199,644	\$1,182,185	\$1,179,211	\$1,194,220
Net Profit/(Loss)	-\$343,343	-\$340,551	-\$531,064	-\$267,371	-\$517,254

Peter Demura
Honorary Treasurer
26th May 2021

GENERAL MANAGER'S REPORT MAY 2021

- OH&S - There are no known untreated risks at RYBC.
- Incident Report – Kitchen Hand Will Enticott burnt his hand whilst cleaning dishes on a hot pan. This has required medical treatment. Incident Report & Workcover reports have been made.
- Bank account authority has been completed – Phil Hall
- Bathroom renovation complete, some issues with hot water to the Ladies Showers have now been solved.
- Club kitchen was visited by Bayside Council Health Inspector 18.05.21 a small number of improvements have been reported. Follow up visit scheduled for 15.06.21.
- Brendan Fisher (back) and Mandy Read (wrist) have both returned to work.
- Budget for 2021.2022 complete and will be presented by Finance Committee.
- Search continues for supplementary staff in kitchen.
- Meeting held with Passonfolk (social media company). The question of secondary facebook groups was discussed. Their advice was to encourage these groups to continue as they provide a 'unofficial' avenue for communication. It is important to actively participate in these groups. Suggested rules to be implemented by administrators follow:



The image shows a screenshot of a Facebook group's rules page. The title is "Group rules from the admin". There are four numbered rules listed, each with a brief description and a "..." icon to the right. Rule 1 is "Be Kind and Courteous", Rule 2 is "No Hate Speech or Bullying", Rule 3 is "No Promotions or Spam", and Rule 4 is "Respect Everyone's Privacy".

Number	Rule Title	Description
1	Be Kind and Courteous	We're all in this together to create a welcoming environment. Let's treat everyone with respect. Healthy debates are natural, but kindness is required.
2	No Hate Speech or Bullying	Make sure everyone feels safe. Bullying of any kind isn't allowed, and degrading comments about things like race, religion, culture, sexual orientation, gender or identity will not be tolerated.
3	No Promotions or Spam	Give more than you take to this group. Self-promotion, spam and irrelevant links aren't allowed.
4	Respect Everyone's Privacy	Being part of this group requires mutual trust. Authentic, expressive discussions make groups great, but may also be sensitive and private. What's shared in the group should stay in the group.

- Insurance policies have all been updated for the coming year. Including finance, there was a 4.6% rise in premium.

- Presentation Night has been changed to Saturday 17th July, 2021. Invitations to VIP's have been sent.
- Clarification required for membership fee structure:
 - access for Senior Family Membership children between 18-21yo.
 - Aquatic / Iceberger Membership – nomination requirements etc.
- Recent Covid outbreak, we are working to keep members & guests informed through our newsletter and social media We have had most of the functions that were booked cancel immediately.

I recently attended a General Managers informal Zoom Meeting to catch up with one another. Typically, common themes are discussed with experiences shared openly

Stuart Walton – Royal Perth Yacht Club, WA
 Richard Matterson – Naval Point Club, Christchurch NZ
 Matt Solly – Royal Melbourne YS, VIC
 Paul Bayliss – Royal Freshwater Yacht Club, WA
 Richard Hewitt – Sandringham YC, VIC
 Phil Hall – Royal Brighton YC, VIC
 Mark Bovaird – Royal Hong Kong YC
 Brad Dawson – Hilliarys Yacht Club, WA
 Glen Deuble – Perth Flying Squadron Yacht Club, WA
 Mark Maybury - Middle Harbour Yacht Club, NSW
 Rod Austin – Hobsons Bay YC, VIC
 Craig Evans- Royal Prince Alfred Yacht Club, NSW
 Mike Brunswick – East Freemantle Yacht Club, WA
 Paul O'Rourke – Newcastle Cruising Yacht Club, NSW
 Karen Baldwin – Freemantle Sailing Club, WA
 Phil Clothey – Royal Geelong YC, VIC
 Hayden Porter – Royal New Zealand YS
 Will Pettigrew – Royal Sydney Yacht Squadron

- Insurances generally 7-15% rise in premiums this year. Less underwriters prepared to cover Marina Infrastructure.
- Paul Bayliss: able to claim back workers compensation for job keeper participants who were not at work. I have confirm with Ha that RBYC will be claiming this with the reconciliation after June 30th.
- RNZYS looking to send teams to AUS this year.
- Discussion: directors have levels on governance responsibilities, skills, knowledge, awareness. Australian Institute of Company Directors. 'Our Community" not for profit training for policy committees. Skills matrix for the board. Company directors institute. Rating. Duty of Care to the Committee 10 principles of governance for yacht clubs

- Embedded network electricity matter, if you sell electricity they (pen owner) have the right to determine who they buy it from. You can seek exemption, ie caravan parks. Average pen use \$300/year.

TRENDS

Membership > SYC up 5%, RHKYC slightly up, RPYC 5% up waiting list for pens >12mtr, RGYC strong growth reporting bigger profit. Everyone doing catch up wakes \$250K RPYC.

RNZYC membership up, luxury goods up new cars & boats not available. People on-selling luxury goods. People enjoying a safe place mentality.

Boat Sales are on the increase as are courses. Private operators are doing well.

Participation rates are on the rise in Sydney, Perth, Freemantle, Hong Kong, NZ & Melbourne.

Covid Inspections: NSW 6 visits / RHKYC 1 visit / week, if staff vaccinated tables of 4 allowed / incentives for businesses to increase operating hours.

Internal politics in house training political driven EGM RMYS divided the club. Managers align themselves with one side or another.

Micropower no support or development going on for their accounting package

Average age demographics are now falling. People into boats with little or no training. Racing taking a back seat.

AS insurance debate > skipper & boat owners exposed if they pay crew.

Sail Pass > what impact on crew memberships, no solution.

SYC Sail Pass since Oct 700 plus, 400 new people. Use 30 over a 2 year period. Season Pass 12 month unlimited training & race on race days. 656 passes available conversions 50%.

Newcastle - \$25 introductory membership 3 months conversion 30%

Co ownership of boats or club owned boats are proving popular.

RBYC Boating Managers Report – May 2021

Points of Discussion-

- Marina Occupancy minor growth only. A number of members have indicated they have sold their boats and will not be renewing after 30.06.21.
- Sailing Season calendar planning for next season has commenced.
- Presentation Night is scheduled for Saturday 17th July, 2021. Invitations to VIP's have been sent. PH/PS/BH to work through details.
- Engagement of core volunteer race management group has been strong.

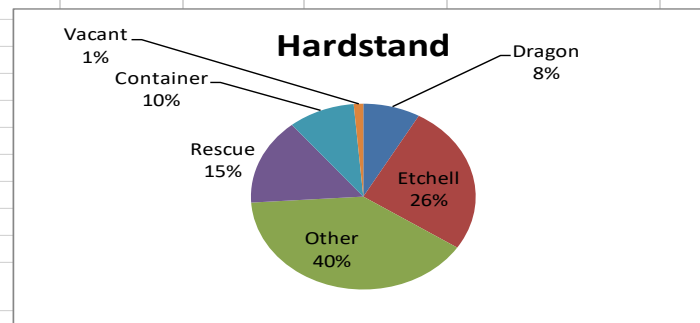
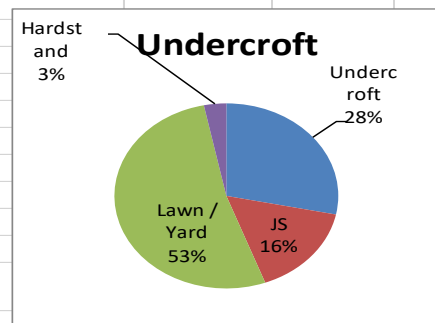
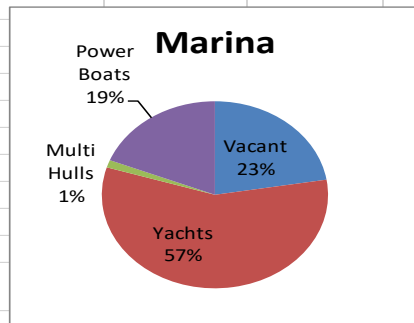
Overview - Marina / Hardstand / Undercroft										Month:	May-21
	OTB	Hardstand	Marina	Combined	Available	Occupied	Total Vacant	Club Vacant	Owned Vacant		
May-21	92.05%	101.39%	77.59%	88.92%	424	377	47	43	6		
Apr-21	92.05	101.39	76.72	88.44	424	375	49	43	6		

Marina										
Size	Club Owned	Occupied	Occ %	Mem Owned	Occupied	Occ %	Total Pens	Total Occ	Total Occ %	Vacant Club Owned
10M	81	59	72.84%	16	15	93.75%	97	74	76.29%	22
12M	56	35	62.50%	17	15	88.24%	73	50	68.49%	21
13M	7	4	57.14%	0	0	0.00%	7	4	57.14%	3
15M	19	19	100.00%	17	14	82.35%	36	33	91.67%	0
18M	12	12	100.00%	7	7	100.00%	19	19	100.00%	0
	175	129	73.71%	57	51	89.47%	232	180	77.59%	46

OTB Dinghy Storage					
	Undercroft	JS	Lawn / Yard	Hardstand	Total of 134
Total Pens	35	20	65	4	124
Occupancy	75.00%	90.00%	95.00%	100.00%	92.05%

Marina Boat Types				
Totals	Vacant	Yachts	Multi Hulls	Power Boats
232	52	133	3	44
100.00%	22.41%	57.33%	1.30%	16.52%

Hardstand							
	Dragon	Etchell	Other	Rescue	Container	Vacant	Total 72
Occupied	6	19	29	11	7	1	73
Ratio %	8.3%	26.4%	40.3%	15.3%	9.7%	1.4%	101.4%



Minutes - RBYC Sailing Sub Committee

Meeting Date		Tuesday 11 th May 2021 at 7:00pm.		
Meeting Venue		Zoom Meeting		
Attendance		BH, PH, MC, MI, JS, PG, PP, ST, DM		
Apologies		PG, PB		
<i>Item</i>	<i>Topic</i>	<i>Support Paper</i>	<i>Action By</i>	<i>Complete Date</i>
1.0	OPENING – Brett Heath			
1.1	<i>Minutes of the previous meeting be adopted. - Carried</i>			
2.0	MATTERS ARISING			
2.1	Review of Sailing to date			
2.2	Club Captains Meeting Review Report as per minutes. Review of Range Series changes for 2021-22 Discussion regarding moving IRC to ORCC RBYC to replace IRC with ORCC for 2021-2022 season. Agreed by Sailing Committee <ul style="list-style-type: none"> • Brett to write an article for the newsletter • NOR for next season to potential change to rule 90 	Yes	BH	
2.3	Keelboat & OTB next season review – Calendar creation <ul style="list-style-type: none"> • Brett & Phil to arrange dates, possibly on a Wednesday night. • Brett to create a structure showing X number of Club races, • More races with SYC, perhaps Div 1 as W/L and Div 2 as passage races 			

	<ul style="list-style-type: none"> • Due to success of Cerberus race day, have more fun races 			
2.4	<p>Cerberus race day.</p> <p>One of the best attended events for keelboats for the year. Keep the same format for next year.</p>			
2.5	<p>Mark for rock off our tower start.</p> <ul style="list-style-type: none"> • JS & PP to look at the rules to decide on the rules implications of a mark, not quite on the start line • Once this is decided, a mark to be put on the rock 		JS & PP	
2.6	<p>Nominations for SC perpetual trophies</p> <ul style="list-style-type: none"> • All to think about for next meeting • Deeds of Gift to be circulated by BH 		All BH	
2.7	<p>Sailing Office Job Descriptions</p> <ul style="list-style-type: none"> • PH to circulate job descriptions 		PH	
3.0	SAFETY INITIATIVES			
3.1	<ul style="list-style-type: none"> • Sign on / sign off app. • SailPass hopefully will be available for purchase on the website with a much simpler interface rather than directly on RevSport. • Three free SailPasses per person, and then \$15 per race. 			
3.2	<p>Audit of Safety Category's</p> <ul style="list-style-type: none"> • Not mandatory for this season, but should introduce this to the club over winter. • AS have not mandated self inflating PFD's, while some clubs are now mandating them for club racing. BH to write a short article for the newsletter, including "what to look for" in terms of types of auto inflator. 			
4.0	OTB REPORT			
	<ul style="list-style-type: none"> • RO's to be added to OTB WhatsApp group 		PP	
5.0	CRUISING REPORT			
	<ul style="list-style-type: none"> • No report as Peter is away 			

6.0	RESCUE BOAT WORKING GROUP REPORT <ul style="list-style-type: none"> • Various updates to boats • GC agreed to purchase the two rhibs from SSCBC • The Boatshed may take the two 3m rhibs • JayKay and VSSA may just have rhibs traded in 		PH	
7.0	RACE MANAGEMENT TEAM INITIATIVES <ul style="list-style-type: none"> • A new volunteer system now in place. Race Management volunteers being organised by Paul Pascoe not the sailing office until staff replacements are in place. 			
8.0	AOB <ul style="list-style-type: none"> • Thanks to the organisers of the BLISS regatta – a great success. • BLISS – difficulty in running fair races with such a wide range of handicaps. Can split into divisions if there are sufficient numbers. • Looking for a new club handicapper, preferably someone from the Sailing Committee due to current handicapper potentially moving to Tasmania. PC has indicated that would be available in the interim. Any names to BH. • Entry portal for Alan Robinson open tomorrow, as will be the Peter Taylor series. • Some clubs are not prepared to run coaching run by instructors without appropriate qualifications. RBYC Coach Laura Thompson is an accredited AS Sailing Coach. • For description of sailing coach accreditation see: https://www.sailingresources.org.au/training/coaches/ 			

Name	Australian Sailing Number	State	Qualification	Ref no	Status
Thomson, Laura	642777	VIC	Dinghy Assistant Instructor	72723	ACCREDITED
Thomson, Laura	642777	VIC	Dinghy Instructor	100206	ACCREDITED UNTIL 31 JAN 2026
Thomson, Laura	642777	VIC	Dinghy Racing Instructor	61203	ACCREDITED UNTIL 31 JAN 2026
Thomson, Laura	642777	VIC	Sailing Coach	150372	ACCREDITED UNTIL 31 OCT 2021
Thomson, Laura	642777	VIC	Tackers Endorsement	75652	ACCREDITED

Next Meeting 8th June 2021

Membership - April 2021

		TOTALS	TOTAL %
Senior	350		
Senior Family	102		
Senior Special	14		
40	12		
50	39		
60	35		
Honorary Life	6		
Senior Country	13		
Senior Absentee	38	Total Senior	40%
Crew	141		
Crew Plus	26	Total Crew	11%
Intermediate 18-29	115	115	8%
Youth	94	94	6%
Gym	73	73	5%
Social	253	253	17%
Social extra	68	68	4%
Junior family	31	31	2%
Iceberger	104	104	7%
TPI	2	2	0%
sponsors	4	4	0%
TOTAL	1520	1520	100%

	June 2016	June 2017	June 2018	June 2019	June 2020	End Apr 21
Senior	368	347	324	336	335	350
Senior Family	96	93	89	92	92	102
Senior Special	17	17	16	16	13	14
40	18	14	12	12	12	12
50	45	45	44	44	43	39
60	39	42	42	38	32	35
Honorary Life	7	7	6	6	6	6
Senior Country	12	16	16	15	13	13
Senior Absentee	55	49	40	38	36	38
Crew	184	149	143	155	156	141
Crew Plus	31	27	22	21	26	26
Intermediate 18-29	67	66	77	99	75	115
Youth U18	106	141	136	148	150	94
Gym	75	75	65	78	74	73
Social	242	233	212	207	207	253
Social Extra	79	77	64	64	63	68
Junior Family	14	19	22	28	25	31
Iceberger	75	79	78	73	81	104
TPI	0	1	1	3	3	2
Sponsors	11	2	4	4	4	4
TOTAL	1541	1499	1413	1477	1446	1520

Membership count July 20 - June 21

	Jun-20	Jul-20	-/+	Aug-20	-/+	Sep-20	-/+	Oct-20	-/+	Nov-20	-/+	Dec-20
Senior	335	312	-6.87%	313	0.32%	311	-0.64%	318	2.25%	331	4.09%	336
Senior Family	92	86	-6.52%	82	-4.65%	81	-1.22%	83	2.47%	91	9.64%	93
Senior Special	13	13	0.00%	13	0.00%	14	7.69%	14	0.00%	14	0.00%	14
40	12	12	0.00%	12	0.00%	12	0.00%	12	0.00%	12	0.00%	12
50	43	39	-9.30%	39	0.00%	39	0.00%	39	0.00%	39	0.00%	40
60	32	35	9.38%	35	0.00%	35	0.00%	35	0.00%	35	0.00%	34
Honorary Life	6	6	0.00%	6	0.00%	6	0.00%	6	0.00%	6	0.00%	6
Senior Country	13	11	-15.38%	11	0.00%	12	9.09%	13	8.33%	13	0.00%	13
Senior Absentee	36	39	8.33%	39	0.00%	39	0.00%	39	0.00%	39	0.00%	38
Crew	156	134	-14.10%	133	-0.75%	135	1.50%	134	-0.74%	138	2.99%	136
Crew Plus	26	20	-23.08%	20	0.00%	18	-10.00%	18	0.00%	20	11.11%	25
Youth U18	150	114	-24.00%	113	-0.88%	110	-2.65%	109	-0.91%	107	-1.83%	103
Intermediate 18-29	75	75	0.00%	76	1.33%	75	-1.32%	75	0.00%	82	9.33%	84
Gym	74	63	-14.86%	62	-1.59%	62	0.00%	61	-1.61%	57	-6.56%	58
Social	207	207	0.00%	208	0.48%	208	0.00%	213	2.40%	227	6.57%	237
Social Extra	63	61	-3.17%	61	0.00%	62	1.64%	62	0.00%	64	3.23%	68
Junior Family	25	23	-8.00%	22	-4.35%	22	0.00%	23	4.55%	28	21.74%	30
Iceberger	81	77	-4.94%	78	1.30%	78	0.00%	77	-1.28%	104	35.06%	83
TPI	3	3	0.00%	3	0.00%	3	0.00%	3	0.00%	2	-33.33%	3
Sponsors	4	4	0.00%	4	0.00%	4	0.00%	4	0.00%	4	0.00%	4
TOTAL	1446	1334	-7.75%	1330	-0.30%	1326	-0.30%	1338	0.90%	1413	5.61%	1417

-/+	Jan-21	-/+	Feb-21	-/+	Mar-21	-/+	Apr-21	-/+
1.51%	341	1.49%	346	1.47%	347	0.29%	350	0.86%
2.20%	94	1.08%	98	4.26%	105	7.14%	102	-2.86%
0.00%	14	0.00%	14	0.00%	14	0.00%	14	0.00%
0.00%	12	0.00%	12	0.00%	12	0.00%	12	0.00%
2.56%	39	-2.50%	39	0.00%	39	0.00%	39	0.00%
-2.86%	35	2.94%	35	0.00%	35	0.00%	35	0.00%
0.00%	6	0.00%	6	0.00%	6	0.00%	6	0.00%
0.00%	13	0.00%	13	0.00%	13	0.00%	13	0.00%
-2.56%	39	2.63%	39	0.00%	38	-2.56%	38	0.00%
-1.45%	141	3.68%	141	0.00%	139	-1.42%	141	1.44%
25.00%	27	8.00%	26	-3.70%	26	0.00%	26	0.00%
-3.74%	108	4.85%	109	0.93%	93	-14.68%	94	1.08%
2.44%	88	4.76%	91	3.41%	112	23.08%	115	2.68%
1.75%	59	1.72%	60	1.69%	68	13.33%	73	7.35%
4.41%	242	2.11%	245	1.24%	250	2.04%	253	1.20%
6.25%	63	-7.35%	67	6.35%	67	0.00%	68	1.49%
7.14%	31	3.33%	31	0.00%	34	9.68%	31	-8.82%
-20.19%	87	4.82%	87	0.00%	94	8.05%	104	10.64%
50.00%	2	-33.33%	2	0.00%	2	0.00%	2	0.00%
0.00%	4	0.00%	4	0.00%	4	0.00%	4	0.00%
0.28%	1445	1.98%	1465	1.38%	1498	2.25%	1520	1.47%

POS SPEND BY MEMBERSHIP TYPE - APR 21

	Total Spend per month per member type	Average spend per member type	Number of members in category	Number of members spent
40	\$1,353.94	\$112.83	12	7
Honorary Life	\$587.12	\$97.85	6	6
Senior Special	\$1,316.03	\$94.00	14	8
Gym	\$5,584.31	\$76.50	73	49
Senior Family	\$6,572.52	\$64.44	102	58
Iceberger	\$6,405.14	\$61.59	104	77
Senior	\$20,353.23	\$58.15	350	194
50	\$2,192.75	\$56.22	39	15
Crew Plus	\$1,287.35	\$49.51	26	13
Social	\$12,337.33	\$48.76	253	105
60	\$1,363.92	\$38.97	35	11
TPI	\$64.50	\$32.25	2	1
Crew	\$3,702.44	\$26.26	141	55
Social extra	\$920.53	\$13.54	68	15
Intermediate 18-29	\$898.08	\$7.81	115	13
Senior Country	\$66.85	\$5.14	13	2
Senior Absentee	\$0.00	\$0.00	38	0
Youth	\$0.00	\$0.00	94	0
Junior family	\$0.00	\$0.00	31	0
Total	\$65,006.04		1516	

	End April 21		Up to 18.05.21 charges & receipts	
Inc GST	01.07.20 - 30.04.21	As of 30.04.21	01.07.20 - 18.05.21	18.05.21
	Invoiced	Outstanding	Invoiced	Outstanding
Member subs 20-21	\$ 865,388.00	\$ 5,460.00	\$ 879,254.00	\$ 16,957.37
Hardstand Annual Rental	\$ 105,090.00	\$ 1,193.00	\$ 107,296.00	\$ 3,148.00
Maintenance Fee	\$ 154,326.00	\$ 4,691.00	\$ 157,301.00	\$ 7,137.00
Marina Annual Rental	\$ 755,172.00	\$ 49,356.00	\$ 777,357.00	\$ 47,460.00
OTB Storage	\$ 22,524.00	\$ 44.00	\$ 22,854.00	\$ 218.90
TOTAL	\$ 1,902,500.00	\$ 60,744.00	\$ 1,944,062.00	\$ 74,921.27

	Future dated charges			
Inc GST			Monthly Instalments May 21 - June 21	Monthly Instalments May 21 - June 21
			Invoiced	Outstanding
Member subs 20-21			\$ 61.28	\$ 61.28
Hardstand Annual Rental			\$ -	\$ -
Maintenance Fee			\$ -	\$ -
Marina Annual Rental			\$ 788.00	\$ 788.00
OTB Storage			\$ -	\$ -
TOTAL			\$ 849.28	\$ 849.28

ROYAL BRIGHTON YACHT CLUB CRUISING COMMITTEE
Minutes of Cruising Committee, Tuesday, May 4th, 2021 at 7.00pm

PRESENT: P.Jenkins (Kathleen B), P.Strain, J.Collins, B. Burns, P. Merritt, W. Merritt, R Hurrell, P. Gebhardt

APOLOGIES: T. Frankham,

MINUTES: Of meeting held on 13th April, 2021, were confirmed as circulated.

MATTERS ARISING from MINUTES

1. Addressing Perception that Cruising Group a closed shop.... – Feedback from GC is this issue has been addressed
2. Need to set a date for Cruising Group Subcommittee to meet to develop input to RBYC Strategic Plan. *See Item 10 below – Commodore asked that the date be put on hold until Sailing & Assets Committees have completed their Plan.*
3. Current Stock of CG glasses for presentation to speakers: *42 Glasses in Stock. No further action required for now.*
4. What happened to Library Computer and contained records? Apparently no-one knows what happened to the computer that was in the Library with the data. P.Strain still making further enquiries.

CORRESPONDENCE:

Out:

1. Email correspondence with Ian Pope re Guest Speaker Presentation dates
2. Email of Thanks to John and Joe Walker for their presentation at the Guest Speaker Forum of 16th April.
3. Email correspondence with Dustin Marshall re Guest Speaker Presentation
4. Email correspondence with John Hollidge re Guest Speaker Presentation

In:

1. Email correspondence with Ian Pope re Guest Speaker Presentation dates
2. Email correspondence with Dustin Marshall re Guest Speaker Presentation
3. Email correspondence with John Hollidge re Guest Speaker Presentation
4. Email from Leonie Collins with a revised "Titanic" night proposal

FINANCE: PJ

As of end Feb 2021, GL showed Cruising Group "stewarded funds" of \$43,719. Report did not have clear explanation of what deposits and expenses were for. Apparently the records were not maintained and recorded correctly but will be fixed for future records.

Progressive Dinner profit was \$270 which has been deposited through the office.

GENERAL BUSINESS:

1. **Chairman's Report** – Paul Jenkins reported that all 12 metre pens are now occupied. Marina occupancy has increased. General Committee have recommenced interviews of new member applicants. GC have also engaged architect group for upgrading the front of the Club House. Solar Panels are due to be installed in June. Men's Toilet renovations/repairs should be finished this week. There is a 'Parks' Dept meeting this week.
2. **Sailing Committee Report** – Peter Gebhardt reported the Cerberus race was well attended with 21 boats and the BBQ on the hardstand afterwards was well received. Race Management team have a monthly catchup. Ingenue races were a good initiative and they will promote more next year. Sailing Committee will be running winter Sunday pursuits starting at 10.30am followed by lunch fortnightly during winter.
3. **Guest Speaker Dinner** – Friday April 16th, 2021: John and Jo Walker – *Cruising Indonesia and Borneo*. 65 people attended and John's presentation was well received. The meal was good. PM asked if a list of participants of each Cruising Dinner was being kept? This is a good way to know who the regular participants are.
4. **Newsletter** – Barb Burns advised the Newsletter will be sent out next week.
5. **Titanic Night proposal**. Sept 17th- Revised proposal of \$1980 (\$1800+GST) received from Leonie Collins – The Committee thanked Terry for negotiating a reasonable price and providing the price per-person cost analysis. It was agreed to charge \$75 per head for a 2 course meal. PG to negotiate menu etc with the Catering department. It is hoped that we will get 100 people attending to cover expenses. We should encourage people to come in appropriate dress-ups and maybe the advertising could encourage people to book early as there are 'limited lifeboats' available. P.Merritt and J.Collins offered to go on sub-committee for the event.

6. Future Guest Speaker Forum Dinners

- Friday May 21st. - John Hollidge - Life at Sea – TF to check with John on IT requirements and arrange an IT check prior to the Dinner.
- Friday June 18th. - Ian Pope - Olympics
- Friday July 16th, - Dustin Marshall – Global Fisheries
- Friday August 20th, - ??
- Friday Sept 17th, - “Titanic Night”, Paul and Leonie Collins - \$1980 revised proposal.

Future possible speakers:;Adrian Finglas friend, motorbike around the world: Neil Blake, Port Phillip Bay-keeper: James McPherson.; Trivia Night – Don Warner? Later in the year. PS suggested Prof Peter Cooke – Energy Transition Hub. Barb Burns & Geoff Brewster doing Cruise Broome to Darwin early in August.

7. **Juniors Big Boat Day** – PJ awaiting advice from Junior Sailing to make a date for the sail.

8. End of Month Cruises.

- 29th- 30th May – Yarra’s Edge – PG coordinating - Sundowners on marina and make your own dinner arrangements
- 26th - 27th June - Frostbite Cruise – Docklands – PG coordinating – Pot Luck Dinner on Saturday in Marina Lounge.

9. **Stars and Compass Competition** – Papers have been distributed and awaiting their return.

10. **Cruiser of the Year, and Most Improved Cruiser of the Year.** Committee members to give some thought to possible recipients for this year. Will need to make decision at the June Meeting.

11. **Archiving** Cruising Group records and photos RH and TF – nothing to report

12. **Location of Cruising Group items** – permanent home – Committee agreed for PS to organise purchasing a steel cupboard for approximately \$300 to house the Cruising Group items.

13. **Cruising Group input to RBYC Strategic Planning** – on hold until Sailing and Asset C’tees Planning is done.

14. **Development of Annual Budget** for Cruising Group admin and activities. The Committee approved the proposed budget of \$4,500 p/a that TF drew up which was attached to the Agenda. General Committee are happy for budget to be submitted asap. After lengthy discussion on the pros & cons of the \$30 annual fee a vote was taken to keep the \$30 annual fee which succeeded to keep the \$30 charge.

15. Other business

Will Merritt advised he was resigning from the Cruising Committee. Thanks was expressed to Will for his 14 years service on the Cruising Group Committee including 6 years as Chairman. PJ to contact Sue Drummond to possibly join Committee.

Photo Storage - Peter Gebhardt was concerned about having a central file for participants to send their Bass Strait Cruising photos. It was suggested that we advertise in the newsletter that any cruising photos can be sent to the Cruising Group (Terry Frankham) for storage.

CLOSE MEETING. 8.50pm

NEXT MEETING: Tuesday 1st June, 7.00pm.

Chairman: _____ Secretary: _____

Date: _____ Date: _____